TRANSPORTATION AND LOGISTICS INDUSTRY
REAL-TIME INDUSTRY SUMMARY
SEPTEMBER 2024

2023 STATEWIDE LABOR ANALYSIS

There were over 42,000 online job postings for the Transportation and Logistics industry from January 2023 to December 2023. The top occupation was *Heavy and Tractor-Trailer Truck Drivers*, which made up 17.0 percent of total industry job postings for the time period.

The employers with the most job postings were United States Postal Service, Penske Logistics, FedEx, United Parcel Service (UPS), and First Student.

TOP ONLINE JOB POSTINGS				
SOC Code	**Description**	**Percent of total industry postings**	**Average Annual Wage**	
Now- requires short-term on-the-job training, little to no experience, and/or a high school diploma				
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	7.5%	$38,520	★
43-5051	Postal Service Clerks	3.0%	$57,090	
53-3031	Driver/Sales Workers	2.4%	$42,050	
43-4051	Customer Service Representatives	2.0%	$43,280	★
53-7051	Industrial Truck and Tractor Operators	1.5%	$44,370	
Next- requires a non-degree certificate, associate degree, apprenticeship, some experience, or moderate-to long-term training				
53-3032	Heavy and Tractor-Trailer Truck Drivers	17.0%	$53,440	★
41-4012	Sales Representatives, Wholesale and Manufacturing	3.2%	$74,090	
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	2.4%	$56,560	
51-9199	Production Workers, All Other	1.6%	$42,120	
11-3071	Transportation, Storage, and Distribution Managers	1.6%	$98,630	
Later- requires a bachelor's degree or higher				
11-1021	General and Operations Managers	1.8%	$98,520	★
41-4011	Sales Representatives, Technical and Scientific Products	1.4%	$93,980	
11-2022	Sales Managers	1.3%	$130,680	
13-1081	Logisticians	0.9%	$77,000	
15-1299	Computer Occupations, All Other	0.8%	$97,140	

★ Denotes the top 10 occupations by total number of projected openings from 2022-2032 in Now, Next, and Later categories

EDUCATION AND TRAINING OPPORTUNITIES

Across the state, there are numerous programs in many locations that train for occupations in the Transportation and Logistics industry. To find degree and certificate programs at an educational institution near you, visit **MoSCORES**, a tool designed to assist job seekers, students, career counselors, educators, and planners with a better understanding of training options and typical work outcomes of graduates, for traditional degree programs as well as noncredit credentials. In addition, there are U.S. Department of Labor Registered Apprenticeship programs for Transportation and Logistics occupations in Missouri. Visit **Apprenticeship Missouri** for more information.

TOP ONLINE JOB POSTINGS

TOP 10 COMMON SKILLS

Communication
Customer Service
Sales
Management
Operations
Problem Solving
Lifting Ability
Detail Oriented
Leadership
Loading And Unloading

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Several soft skills, such as communication and customer service, were among the top 10 requested common skills in online job postings. Communication skills were requested in nearly one-third (32%) of total postings for this industry.

TOP 10 SPECIALIZED SKILLS

Warehousing
Forklift Truck Operation
Selling Techniques
Merchandising
Pallet Jacks
Truck Driving
Auditing
Marketing
Palletizing
Invoicing

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The top specialized skill was warehousing, followed by forklift truck operation and selling techniques.

TOP 10 SOFTWARE SKILLS

SAP Applications
Operating Systems
Spreadsheets
Warehouse Management Systems
Salesforce
SQL (Programming Language)
Inventory Control Systems
Inventory Management System
Power BI
AutoCAD

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Microsoft Office and its products, such as Word, Excel, PowerPoint, and Access, are the most requested software skills across all industries. Other skills requested in the Logistics industry include SAP, operating systems, and spreadsheets.

TOP 10 QUALIFICATIONS

Valid Driver's License
CDL Class A License
Commercial Driver's License (CDL)
Forklift Certification
Security Clearance
CDL Class B License
Automotive Service Excellence (ASE) Certification
Hazmat Endorsement
Tanker Endorsement
Master of Business Administration (MBA)

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Driver's License and Commercial Driver's Licenses topped the list of most request qualifications.

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